

FIG. 1

FIG. 2

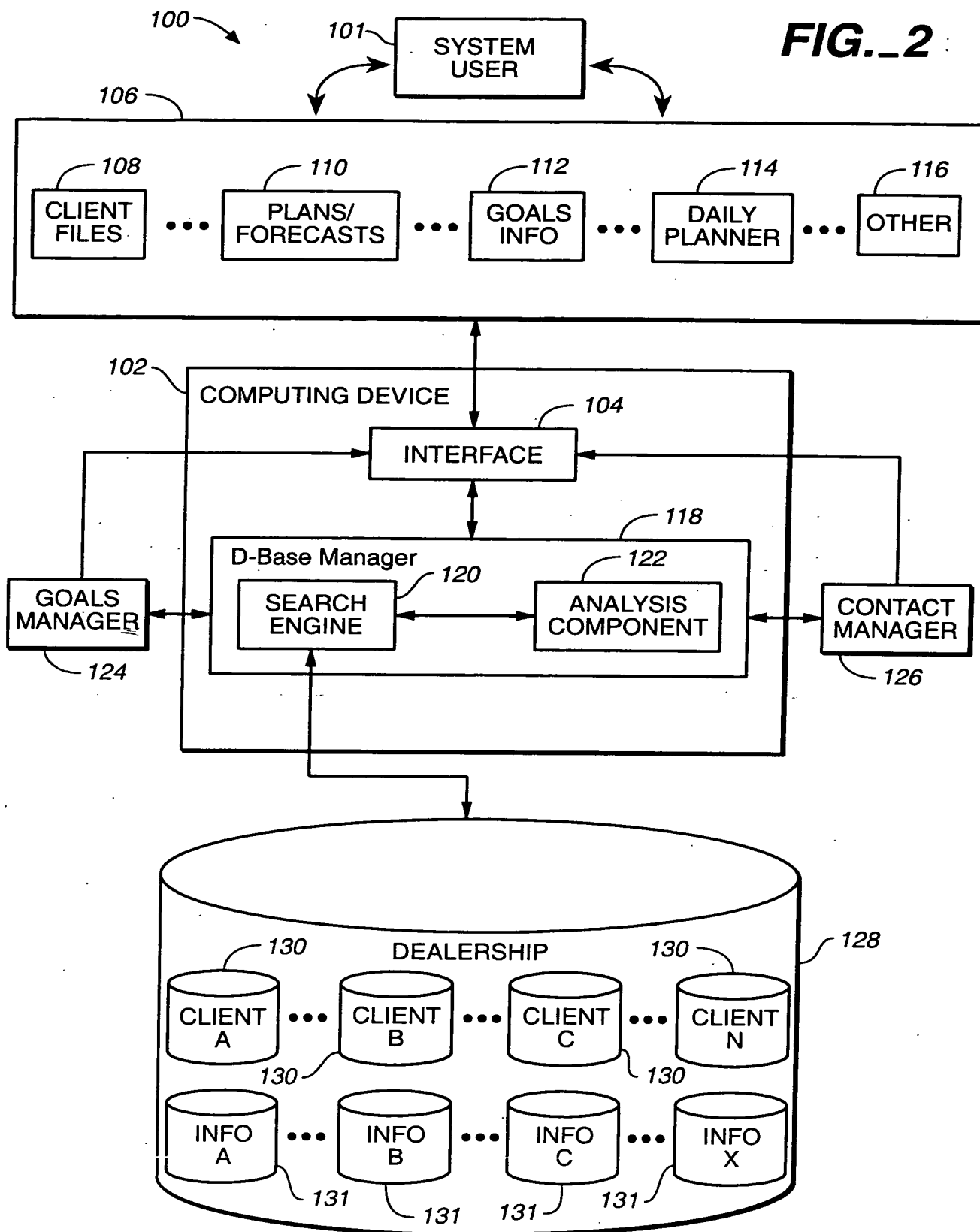
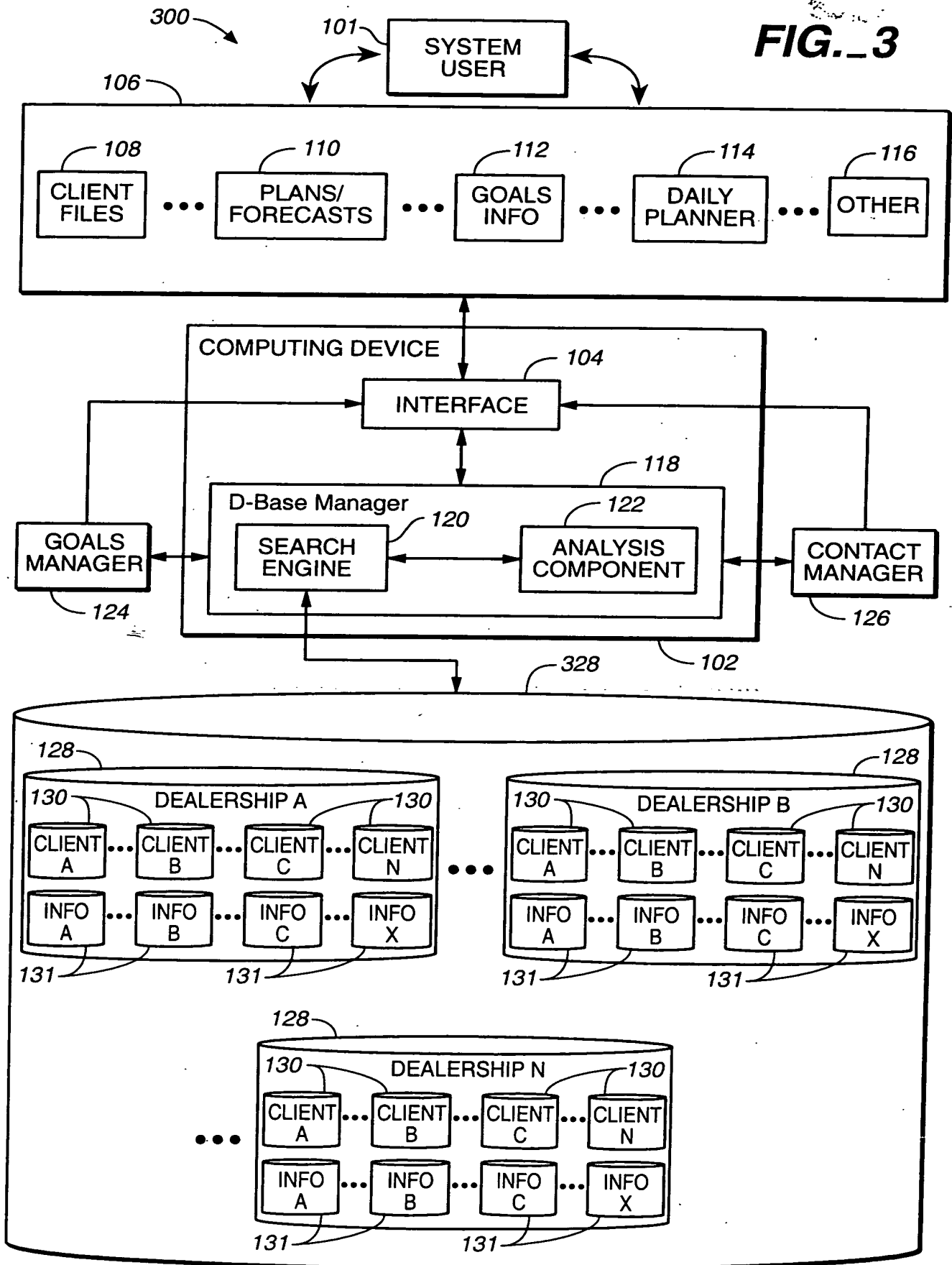
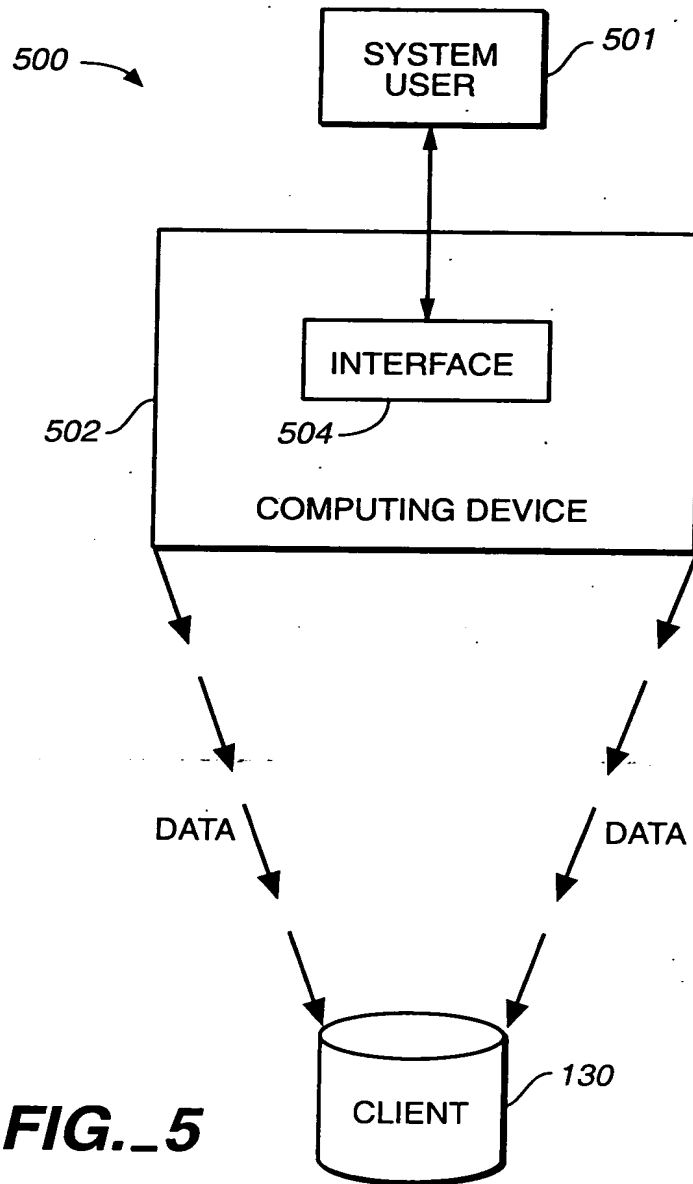
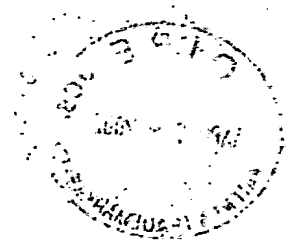


FIG. 3



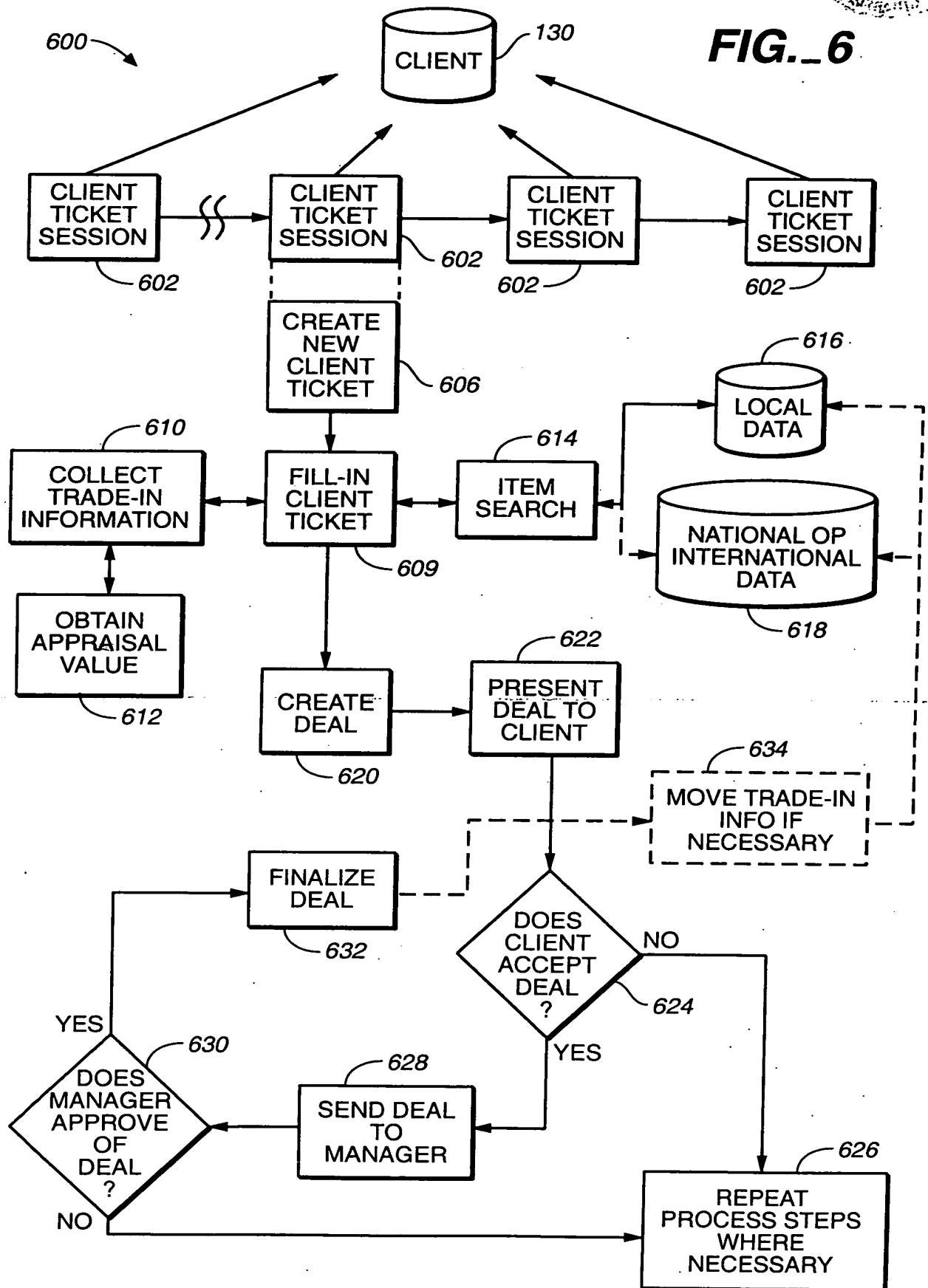
11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52	53	54	55	56	57	58	59	60	61	62	63	64	65	66	67	68	69	70	71	72	73	74	75	76	77	78	79	80	81	82	83	84	85	86	87	88	89	90	91	92	93	94	95	96	97	98	99	100
11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52	53	54	55	56	57	58	59	60	61	62	63	64	65	66	67	68	69	70	71	72	73	74	75	76	77	78	79	80	81	82	83	84	85	86	87	88	89	90	91	92	93	94	95	96	97	98	99	100



**FIG._5**

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FIG. 6



Client Ticket-Microsoft Internet Explorer

File Edit View Favorites Tools Help [Send]

Back Search Favorites History Go Links >>

Address http://www.autoclick.com/ClientTicketTools/ClientTicket.asp?ClientTicketID=1&ClientID=-1

SUPPORT | CONTACT US | HELP | LOGOUT

AUTOCLICK.com FOR Brad Kennan@Starter Dealership

Create a New: [Icon] [Icon] [Icon] Find: [Text Box]

NEW CLIENT TICKET FOR [Icon]

CLIENT INFORMATION Search | Create New Client

Company: [Text Box]

First Name: William [Text Box]

Last Name: Kennan [Text Box]

Home Address: [Text Box]

E-Mail Address: [Text Box]

Work Phone: [Text Box]

Home Phone: [Text Box]

Fax: [Text Box]

Mobile: [Text Box]

Instructions:

Enter client information that you would like to search on and then click "Search" or you can simply create a new client by entering in the required, in Red, information and then clicking "Create New Client."

NAVIGATE:

- Home
- Planner
- Inbox
- Clients
- Inventory
- Client Tickets
- Deals
- Sales Tools
- Admin

RECENT:

- GREG & DEBBIE DENHOLM
- DEAL #11174
- CT #11202
- DELBERT BECKER
- BRAD BENTON

Done Internet

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FIG.-7

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Editing-Microsoft Internet Explorer

EDITING CLIENT - Save | Save and Close | Save and New | Close

Personal Information:

First Name:

Middle Name:

Last Name:

S.S. #:

Title:

Company:

Salesperson:

Status:

BirthDate:

Anniversary:

Exclude from Mailings: ☒

Home Address: Copy to Mailing Address

Street:

City:

State:

Postal Code:

Mailing Address: Copy to Home Address

Street:

City:

State:

Postal Code:

Email Address:

Phone Numbers:

Home Phone: Extension: Best time to call:

Work Phone:

Fax:

Mobile:

Pager:

Note:

Note: Only either a First or Last Name or Company Name are required.

FIG._8

Client Ticket-Microsoft Internet Explorer

File Edit View Favorites Tools Help [Send]

Back Search Favorites History [Go] Links >>

Address http://www.autoclick.com/ClientTicketTools/ClientTicket.asp?ClientTicketID=10329&EmployeeID=5

SUPPORT | CONTACT US | HELP | LOGOUT

AUTOCLICK.com FOR Brad Kennan@Starter Dealership

Create a New: [Icon] [Icon] [Icon] Find: [Text Box]

CLIENT TICKET #10329 FOR BRAD KENNAN [Icon] [Icon] [Icon] [Icon]

NAVIGATE: [Home] [Planner] [Inbox] [Clients] [Inventory] [Client Tickets] [Deals] [Sales Tools] [Admin]

RECENT: [DEAL #11396] [DEAL #11174] [CT #11202] [DELBERT BECKER] [BRAD BENTON]

⚠ This Client Ticket is over 24 hours old, and cannot be changed.

CLIENT TICKET INFORMATION View [General] [Extended Information]

Created On: 10/12/2000 10:40

Status: In: [] Out: [] Why did they contact us? -Edit What did they do? -Edit

Salesperson: [Salesperson, []]

Type: [In Store]

Weather: [Sunny]

ITEMS INTERESTED-IN

Stock #	Year	Make	Model	Color	List Price	Age
[Remove] [] VT5353	1995	Chevrolet	Blazer		\$13800	1535 days
[Remove] [] VT5353	1995		PICK-UP 4WD		\$	1535 days

TRADE-INS

Stock #	Year	Make	Model	Color	ACV
[Remove] [] VV1236	1996	BMW	3-Series		\$12300

NOTE

Done [Internet]

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FIG.-9

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Creating New Item—Microsoft Internet Explorer

EDITING ITEM — Save | Save and New | Save and Close | Close

Source: <-Source-> Transmission Type: ☒ Automatic ☐ Standard

Status: <-Status-> Description:

Location: (-Select A Location-) Engine Type: ☒ Gas ☐ Diesel

Classification: (-Select A Classification-) Engine Size:

Stock Number: Condition: <-Condition->

Year: <-Year-> Mileage:

Make: <-Manufacturer-> Interior Color:

Model: Please select Manufacturer Exterior Color:

Model Code: Trim:

VIN Number:

PRICING INFORMATION — Save | Close

List Price: \$ Cost / ACV: \$

Markup: \$ Average Wholesale: No Values Set

Average Retail: No Values Set

FINANCING INFORMATION — Save | Close

Amount Financed: \$ Financing Type: (-Select A Type-)

Term: Months Payment: \$

Replacement Date: Rate: % Residual: %

Loan Pay-off: \$ Good Until: mm/dd/yyyy

Financing Note:

BOOK VALUES — Save | Close

Black Book:		NADA:	
Retail:	Wholesale:	Retail:	Wholesale:
Clean: \$ 0	0	Retail: \$ 0	
Average: \$ 0	0	Trade-In: \$	0
Rough: \$ 0	0	Loan Value: \$	0
Kelly Blue Book:			
Retail: \$	Wholesale: \$		
0	0		

FIG. 10

Inventory-Microsoft Internet Explorer

File Edit View Favorites Tools Help: [Send]

Back Forward Stop Search Favorites History [Address Bar]

Address: http://www.autoclick.com/ItemTools/Inventory.asp?InventoryView=&ViewType=Inventory&EmployeeID=5&Stock=22

Links >>

SUPPORT | CONTACT US | HELP | LOGOUT

AUTOCLICK.com for Brad Kennan@Starter Dealership

Create a New: [Car Icon] Find: [Text Box]

VIEW [Inventory Icon] INVENTORY [Locates Icon] LOCATES [Dealer Tags Icon] DEALER TAGS

(CLEAR) (SEARCH)

Stock #	Year	Make	Model	Source	Status	Age
[Edit] [Delete] VV1236	1996	BMW	3Series	<-Source>	Stock	76
[Edit] [Delete] BM1402c	1995	Chevrolet	Suburban		Stock	148
[Edit] [Delete] lb78762	2000	Volkswagen	Cabriolet		Stock	195
[Edit] [Delete] 10463	2000	Chevrolet	C/K 1500	LI Pewter	Stock	198
[Edit] [Delete] T0591	2000	Chevrolet	C/K 3500	WHITE	Stock	205
[Edit] [Delete] S0623	2000	Oldsmobile	Intigue		Stock	205
[Edit] [Delete] T0591	2000	Chevrolet	C/K 3500	FROST WHITE	Stock	205
[Edit] [Delete] bm2006	1996	Jeep	Wrangler		Stock	205
[Edit] [Delete] BM2000	2000	Chevrolet	Camaro		Stock	205

VIEWING PAGE 1 OF 130 GO TO PAGE 2

Done

Internet

Deal-Microsoft Internet Explorer

File Edit View Favorites Tools Help **Send**

Back Forward Stop Home Search Favorites History Print Print Preview Stop

Address <http://www.autoclick.com/DealTools/Deal.asp?DealID=11174&EmployeeID=5> Go Links >>

Inbox
Clients
Inventory
Client Tickets
Deals
Sales Tools
Admin

RECENT:
GREG & DEBBIE DENHOLM
DEAL #11174
CT #11202
DELBERT BECKER
BRAD BENTON

DEAL INFORMATION

Deal Created On 12/8/2000 At 13:22
 Deal Status: Active Comment:

ITEMS INTERESTED-IN

	Stock #	Year	Make	Model	Color	List Price	Age
<input checked="" type="radio"/> Edit	992	2000	BMW	7-series	black	\$64,000.00	211 days

WORKSHEET

Cost:	\$61,000.00	Total Cars and Accessories:	\$64,000.00
Mark-Up:	\$2,000.00	Total Trade-In or Discount:	\$1,000.00
Total:	\$63,000.00	Difference:	\$63,000.00
Accessories:		Administrative Fee:	\$0.00
Total Accessory Cost:	\$0.00	Service Contract:	\$0.00
Total Accessory List:	\$0.00	SUBTOTAL:	\$63,000.00
Total w/Accessories Cost:	\$63,000.00	Sales Tax: 5.75%	\$3,622.50
Total w/Accessories List:	\$64,000.00	Gas Guzzler Tax: 0.00%	\$0.00
Sub-Total ACV(s):	\$0.00	Luxury Tax / Other: 0.00%	\$0.00
Raise ACV:	\$0.00	TOTAL:	\$66,622.50
Total ACV:	\$0.00	Balance Owed on Trade:	\$0.00
Total w/Accessories Cost:	\$63,000.00	Deposit:	\$0.00
Trade Allowance:	\$0.00	Rebate:	\$0.00
Difference:	\$63,000.00	BALANCE DUE:	\$66,622.50

LEASE CO. LOGO

Done Internet

FIG. 12

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Presentation Screen—Microsoft Internet Explorer

Vehicle Information

Location: Starter Dealership
Year: 2000
Make: BMW
Model: 7-series
Model Code: 74Oil
VIN Number: 12345678901234567 No Graphic Available
Mileage: 0
Options:
Interior Color: black
Exterior Color: black
Trim: leather

Transmission: Automatic
Speeds: 0
Engine Type: Gas
Engine Size: 6

Deal Information

List Price: \$64,000.00
Trade Allowance / Discount: \$1,000.00

Difference: \$63,000.00

FIG._13

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Finalize Deal—Microsoft Internet Explorer

FINALIZE THE DEAL – Cancel

FINANCING INFORMATION FOR SOLD VEHICLE [1992]

Financing:	Lease	Term:	36	Months			
Rate:	0	%	Residual:	0	%	Payment:	\$0.00
Replacement Date:							

DISTRIBUTE ACV DISCOUNT:

Total ACV Discount to Distribute:	\$0.00
Remaining to Distribute:	\$0.00

Finalize Deal

Note: To finalize the deal, edit the list prices for the trade-ins and complete the financing information about the item that is being sold. Then if you have any Additional ACV to distribute, make sure to distribute it to the appropriate trades and then click the FINALIZE DEAL Button.

FIG._14

Dashboard-Microsoft Internet Explorer

File Edit View Favorites Tools Help! [Send]

Back Forward Stop Reload Search Favorites History [Go] [Links >>]

Address http://www.autoclick.com/Dashboard.asp?EmployeeID=5

SUPPORT | CONTACT US | HELP | LOGOUT

AUTOCCLICK.com FOR Brad Kennan@Starter Dealership

Create a New: [Icon] [Icon] [Icon] [Icon] Find: []

MY HOME

NAVIGATE:

- Home
- Planner
- Inbox
- Clients
- Inventory
- Client Tickets
- Deals
- Sales Tools
- Admin

RECENT:

- GREG & DEBBIE DENHOLM
- DEAL #11174
- CT #11202
- DELBERT BECKER
- BRAD BENTON

CLIENTS ☒ Active ☐ Managed ☐ All

ID	Name	E-Mail Address
+	Dakan, Mike and Kayleen	swallace@columbus.rr.com
+	Deaver, Scott	swallace@columbus.rr.com
+	DENHOLM, GREG and DEBBIE	swallace@columbus.rr.com
+	Dent, Buck	
+	DROSTE, cheryl	swallace@columbus.rr.com
+	DROSTE, cheryl	swallace@columbus.rr.com
+	DUNKEL, GARY	swallace@columbus.rr.com
+	Dunlap, John And Kim	swallace@columbus.rr.com
+	Eversole, Bob	swallace@columbus.rr.com
+	fergerson, charles	swallace@columbus.rr.com

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MY APPOINTMENTS

Today

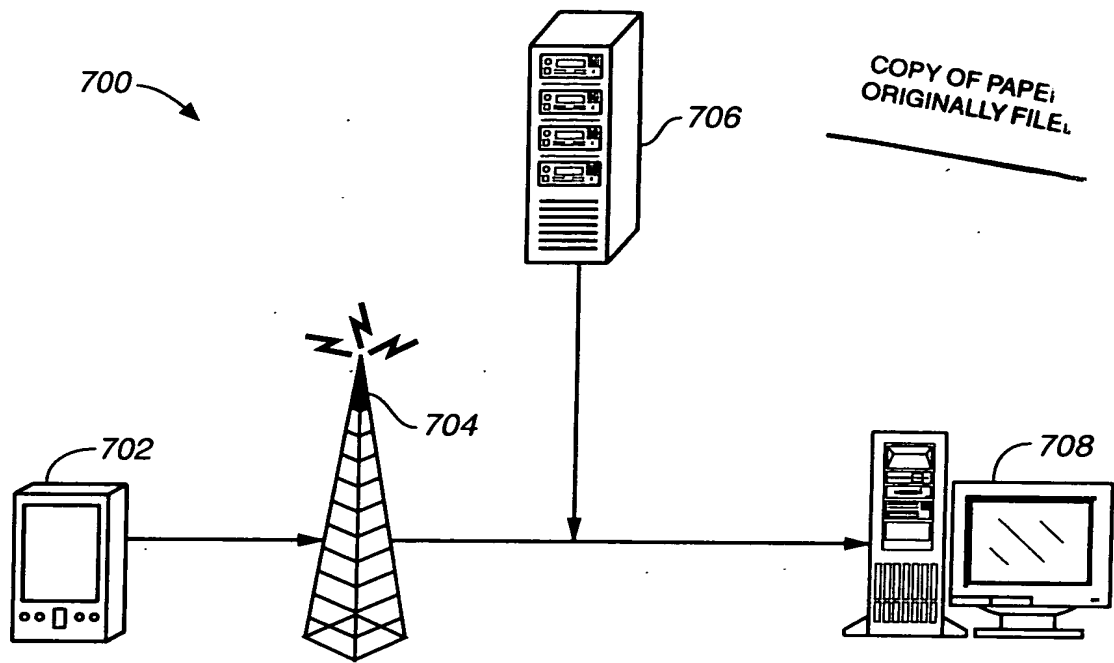
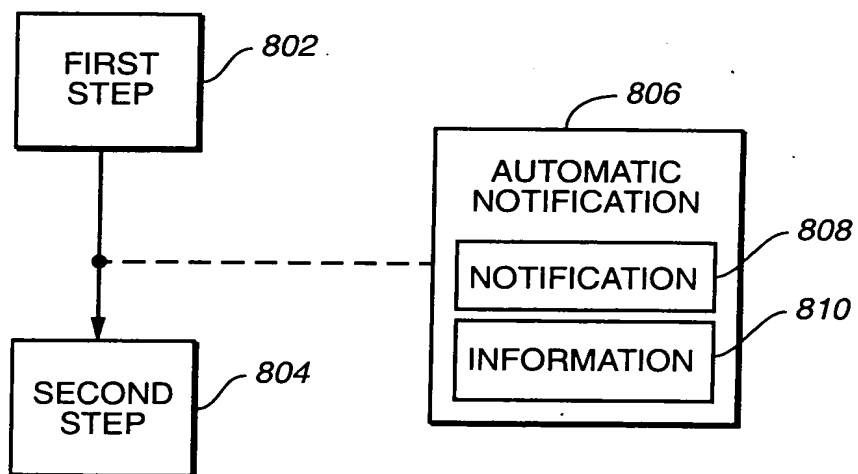
13:00 - 13:30 Test Appointment

MY TASKS

☐ Test Task (12/27/2000,)

Done

Internet

**FIG. 16****FIG. 17**